

When a statewide health care association needed new headquarters, they consulted a specialist.



Founded in 1974, the New York State Association of Health Care Providers (HCP) represents roughly 500 home care and community-based providers across the state through advocacy, information and education. When they outgrew their downtown Albany offices, HCP turned to someone who could offer them the same level of care and service they offer their own members. Conley Associates.

Conley Associates is the region's only exclusive commercial tenant/buyer representative. Our first step was learning HCP's needs, which included enough space for their growing staff, ample parking, a large conference room, and fast access to Albany's government center. Then we did an in-depth analysis of sites that met their changing needs. Helped them choose the best property. Conducted lease negotiations with the landlord. Assisted with everything from design to procuring new furnishings. And did everything possible to make them feel at home in their bright, new offices in East Greenbush.

With our professional assistance, HCP saved significant amounts of time and money they had previously spent trying to find a suitable property themselves.

If you need a partner who will identify your needs and goals, find the right property to meet them, negotiate on your behalf, and help your business grow — all at no cost to you — call Conley Associates at 463-5500.

We'll take good care of you.



Real estate solutions that work for you.

COMMERCIAL TENANT AND BUYER REPRESENTATIVES

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